Real Estate Research

January 2023



APAC PROPERTY PERFORMANCE MONITOR

Third Quarter 2022

IN A NUTSHELL

- Fund-level levered total returns for real estate in Asia Pacific as measured by the ANREV Asia Pacific All Funds Index moderated to 8.3% (12 months trailing) in Q3 2022.
- Private real estate in Australia and Japan outperformed broad equities, bonds and listed real estate market on a quarterly and 12-month trailing basis in Q3 2022 and Q2 2022 respectively.
- Asset-level returns within the MSCI Global Quarterly Property Fund Index (Asia Pacific) continue to see industrial outperformed (17.8%), followed by office (8.3%) and retail (7.6%) on a 12-month trailing basis.
- Unlevered total returns for direct real estate in Japan improved by 20bps in Q2 2022 to 5.9% (12 months trailing) underpinned by the outperformance of the industrial and residential sector.

Private Real Estate Performance¹

- In the third quarter of 2022, fund-level levered total returns for real estate in Asia Pacific as measured by the ANREV Asia Pacific All Funds Index eased to 8.3% from 9.8% in the previous quarter (12 months trailing).
- —Asset-level returns in Australia as shown by the Property Council of Australia/MSCI Australia All Property Index moderated from 10.7% in Q2 2022 to 9.9% (12 months trailing) in Q3 2022. Industrial sector's total returns remained the highest across all the sectors albeit trending lower compared to the previous quarter. Office returns eased marginally while the retail sector remained unchanged.
- -As of November 2022, total returns post fees for unlisted funds in Australia edged lower to 10.7% (12 months trailing).
- —Unlevered total returns for direct real estate in Japan increased by 20bps in Q2 2022 to 5.9% (12 months trailing) driven by the outperformance of the industrial and residential sectors.
- —On a quarterly and 12-month trailing basis, private real estate in Australia and Japan continued to record positive returns while other asset classes such as broad equities, bonds and listed real estate markets posted negative returns in Q3 2022 and Q2 2022 respectively

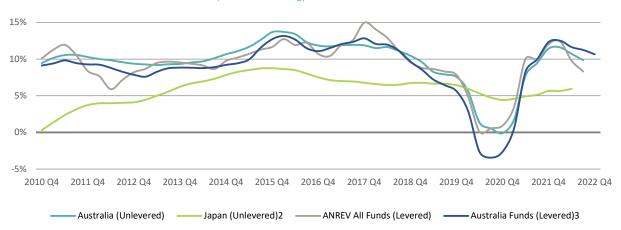
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¹ Past performance is not a reliable indicator of future returns.





¹ In local currency. ² 2022 Q2 numbers for Japan are preliminary figures as of January 2023. ³ Total return NAV post fee in local currency Source: The Property Council of Australia/MSCI Australia All Property Index, ARES Japan Property Index, ANREV All Funds Index, MSCI/Mercer Australia Core Wholesale Monthly Property Fund Index. As of January 2023.

Past performance is not indicative of future returns. Source: MSCI, as of January 2023. It is not possible to invest directly in an index.

RECENT PERFORMANCE TRENDS (Australia)

	Quarter	12-Months trailing			
	3Q 2022	3Q 2022	3Q 2021		
Private Real Estate – Asset Level ¹	1.7%	9.9%	9.7%		
Broad Equities (large cap)	-1.4%	-11.7%	26.1%		
Bonds	-0.8%	-12.7%	-1.8%		
Listed Real Estate	-7.5%	-24.6%	24.8%		
10-Year Govt Bond	3.7%	3.7%	1.3%		
6-Month OIS ¹	3.3%	3.3%	0.0%		
CPI	1.8%	7.3%	3.0%		

RECENT PERFORMANCE TRENDS (Japan)

	Quarter	12-Months trailing			
	2Q 2022	2Q 2022	2Q 2021		
Private Real Estate – Asset Level ¹	1.5%	5.9%	4.9%		
Broad Equities (large cap)	-3.9%	-3.7%	24.7%		
Bonds	-11.1%	-26.4%	1.3%		
Listed Real Estate	-1.8%	-8.5%	29.0%		
10-Year JGB	0.2%	0.2%	0.1%		
12-Month TIBOR	0.2%	0.2%	0.1%		
CPI	0.7%	0.2%	0.0%		

 $^{^{1}\,}$ In local currency. Note: 2022 Q2 numbers for Japan's Private Real Estate are preliminary figures as of January 2023. Source: The Property Council of Australia/MSCI Australia All Property Index, ARES Japan Property Index, Bloomberg, Reserve Bank of Australia, Oxford Economics. As of January 2023. Past performance is not indicative of future returns.

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MSCI Global Quarterly Property Fund Index (Asia Pacific) and ARES Japan Property Index Performance

- —Total fund level returns for the MSCI Global Quarterly Property Fund Index (Asia Pacific) eased in Q3 2022 to 10.5% compared to 11.2% in Q2 2022 (12 months trailing).
- —Year-on-year total returns for the underlying assets within the MSCI Global Quarterly Property Index (Asia Pacific) were driven by capital returns (5.8%) while income returns remained steady (4.2%).
- Performance of the industrial sector remained high (17.8%) notwithstanding the sharp deceleration from it's peak of 29.3% in Q4 2021. Office softened to 8.3% while retail was unchanged at 7.6% in Q3 2022. Across all the sectors, capital value showed signs of moderation but continued to be positive during the quarter.
- Unlevered annual total returns for direct real estate in Japan (12 months trailing) increased to 5.9% in Q2 2022 (preliminary). Across the property types, total returns continued to be led by industrial (8.4%) followed by residential with total returns of 7.6% (12 months trailing). Hotel returns continued to show improvement (2.9%) while office returns (5.6%) were higher than the previous quarter.

RETURNS BY PROPERTY TYPE AND REGION

	Annual Returns ¹						Standard Deviation		Descriptive Statistics				
			Total	1 Year	Capital	3 years	5 years	10 years	Since Inception	10 years	Since Inception	Value	Number
	Fι	und-level Returns (Q3	22) ¹									GAV (bn)	Funds
Asia Pacific		APAC All Funds	10.5%			6.0%	7.1%	8.8%	6.8%	4.2%	2.1%	\$97.6	24
		sset-level Returns (Q3	3 22) ¹									CV (bn)	Properties
		Office	8.3%	4.1%	4.0%	7.3%	9.2%	10.2%	8.1%	2.7%	2.1%	\$41.9	
	Туре	Retail	7.6%	4.9%	2.6%	0.1%	2.0%	5.6%	5.6%	6.3%	1.1%	\$24.0	
٩	٦	Industrial	17.8%	3.6%	13.8%	18.1%	15.6%	13.7%	10.6%	4.6%	2.3%	\$20.5	
		Others	13.6%	3.3%	10.0%	9.6%	10.9%	11.0%	8.9%	5.5%	2.3%	\$4.0	
		APAC AllProperties	10.2%	4.2%	5.8%	6.5%	7.4%	8.8%	7.5%	3.4%	1.5%	\$90.4	696
	As	sset-level Returns (JU	NE 22) ²									CV (trn)	Properties
Japan		Office	5.6%	4.0%	1.6%	5.3%	6.0%	6.0%	5.3%	1.2%	5.3%	JPY 8.6	795
		Retail	3.4%	4.6%	-1.2%	3.5%	4.4%	5.7%	5.1%	1.6%	4.1%	JPY 3.3	448
	Type	Industrial	8.4%	4.4%	4.0%	7.3%	7.0%	7.8%	6.3%	1.3%	2.9%	JPY 4.3	474
		Residential	7.6%	4.3%	3.2%	7.1%	7.1%	7.5%	5.7%	1.0%	3.5%	JPY 3.9	1,838
		Hotel	2.9%	2.6%	0.3%	1.5%	3.5%	8.0%	6.0%	6.9%	6.6%	JPY 1.5	239
		Japan All Properties	5.9%	4.1%	1.8%	5.4%	5.8%	6.5%	5.6%	1.2%	4.4%	JPY 22.5	4,063

Note: ¹ In USD ² In JPY. Japan's asset level returns are preliminary figures as of January 2023.

Source: MSCI Global Quarterly Property Fund Index (Asia Pacific), ARES Japan Property Index. As of January 2023.

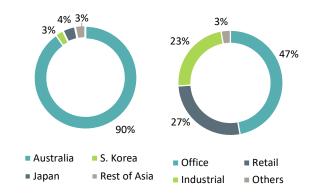
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APAC MARKET CAPITALIZATION (MSCI)

Index market value: \$90.4 billion

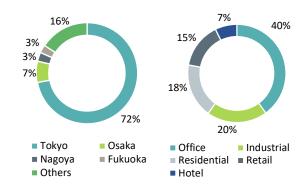
Property count: 696



Source: MSCI Global Quarterly Property Fund Index (Asia Pacific). As of January 2023.

JAPAN MARKET CAPITALIZATION (ARES)

Market value: JPY 22.5trn Property count: 4,063



Note: Based on preliminary figures as of January 2023. Source: ARES Japan Property Index.

Important Information

Japan

ARES: ARES Japan Property Index is the index calculated from the universe of income-producing properties owned by core real estate funds mainly for institutional investors provided by The Association for Real Estate Securitization.

MSCI Real Estate: MSCI is a leading provider of real estate performance and risk analysis, providing critical business intelligence.

Broad Equities (Tokyo Price Index, TOPIX): An index that measures stock prices on the Tokyo Stock Exchange (TSE). This capitalization-weighted index lists all firms that are under the 'first section' on the TSE, which groups all the large firms on the exchange into one pool.

Bonds (Nomura Bond Performance Index): The NOMURA-BPI is widely used by institutional investors in Japan and other countries as a benchmark for measuring bond performance. The index reflects the performance of the entire secondary market for publicly offered, fixed-income bonds issued in Japan.

Listed REIT (TSE REIT Index): The Tokyo Stock Exchange REIT Index is a capitalization-weighted index based on all REITs listed on the Tokyo Stock Exchange.

12-month TIBOR: The Tokyo Interbank Offered Rate is a daily reference rate based on the interest rates at which banks offer to lend unsecured funds to other banks in the Tokyo wholesale money market.

Sources: ARES, MSCI, Bloomberg, Nomura.

Australia

MSCI Real Estate: MSCI is a leading provider of real estate performance and risk analysis, providing critical business intelligence.

Broad Equities (S&P/ASX 200 Index): The S&P/ASX 200 Index is recognised as the investable benchmark for the Australian equity market, it addresses the needs of investment managers to benchmark against a portfolio characterised by sufficient size and liquidity.

Bonds (S&P/ASX Australian Fixed Interest Index): S&P/ASX Australian Fixed Interest Index is a broad benchmark index family designed to measure the performance of the Australian bond market, which meets certain investability criteria. The index is split across investable investment grade, Australian dollar denominated bonds issued in the local market with maturities greater than one year.

Listed REIT (S&P/ASX 200 A-REIT Index): S&P/ASX 200 A-REIT Index provides investors with exposure to Australian Real Estate Investment Trusts (A-REITs).

6-Month OIS: An Overnight Index Swap (OIS) is a daily reference rate based on the interest rates at which banks borrow unsecured funds from other banks in the Australian wholesale money market.

Sources: MSCI, Bloomberg, Reserve Bank of Australia.

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